

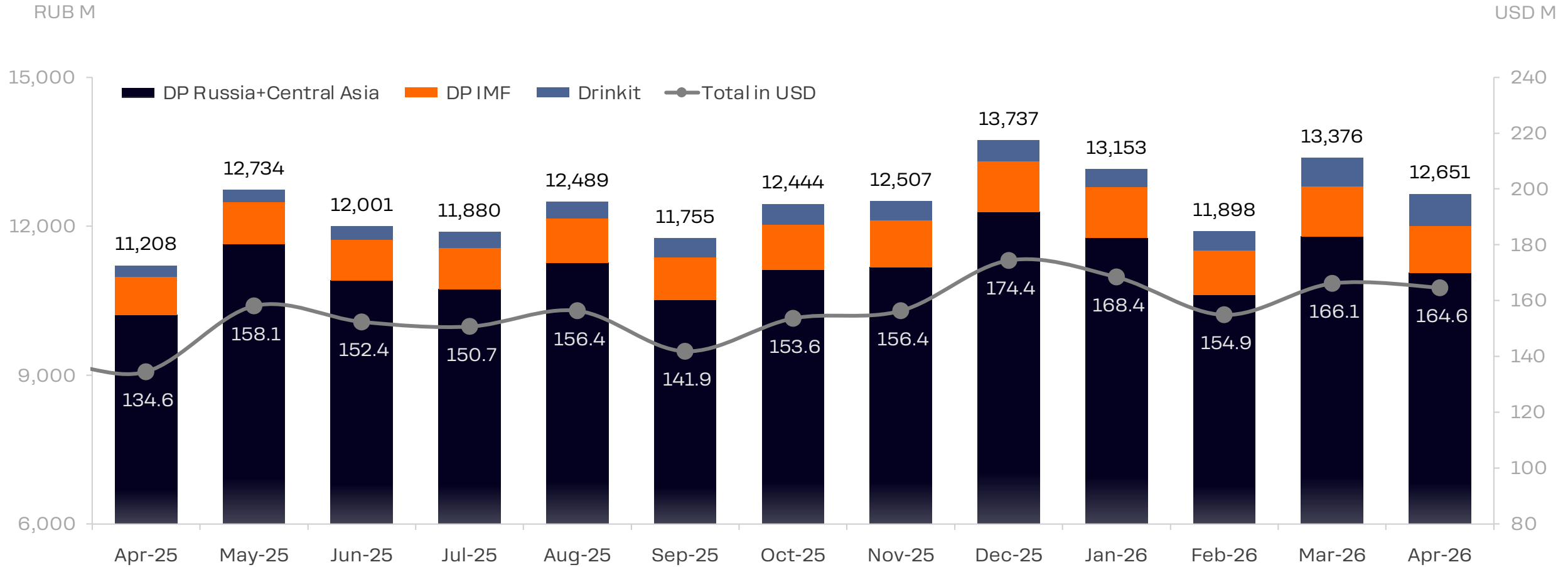
**DODO
BRANDS**

MONTHLY TRADING UPDATE

**APRIL
2026**

System Sales

April: 12,651M RUB / 164.6M USD



Note: system sales - gross sales (incl. VAT where applicable but excluding sales tax) of all Dodo Brands stores including both franchised and company-owned. Converted from local currencies at weighted average monthly FX rates as per [currencylayer.com](#). Link: [sales and traffic of each store since inception](#).

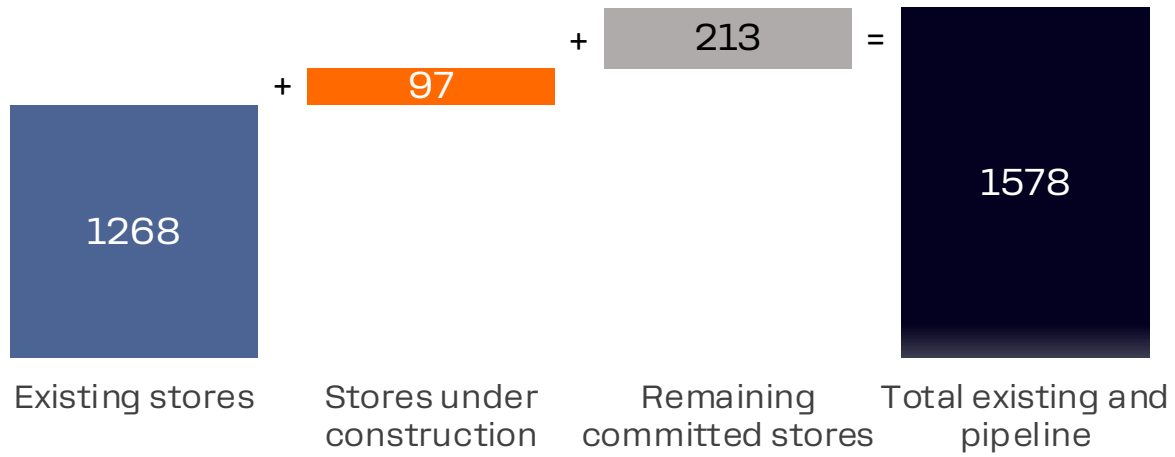
*DP – Dodo Pizza

Chain Growth Pipeline

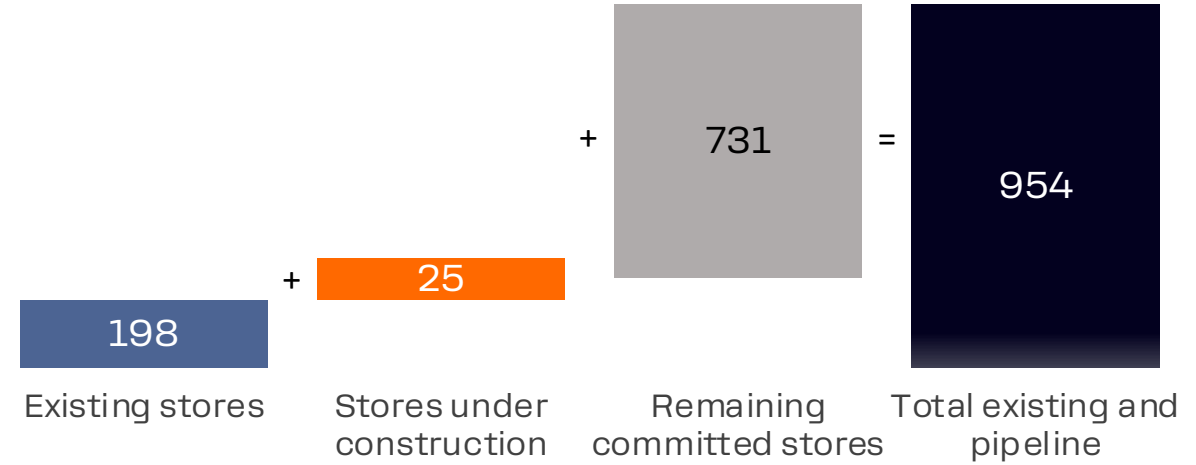


Note: as of 30 April 2026

DP Russia+Central Asia



DP IMF

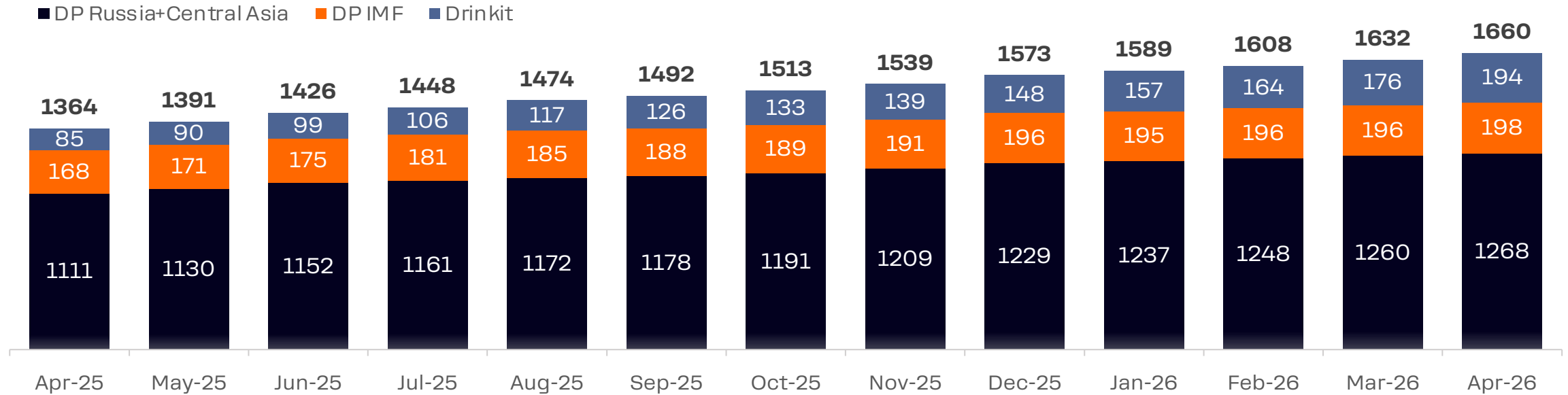


Drinkit



Store Count

April: 34 new stores, 6 stores closed, 1660 total



New stores

DP RUSSIA+CENTRAL ASIA:

RUSSIA: +8

KAZAKHSTAN: +3

DP IMF:

MONGOLIA: +1

MONTENEGRO: +1

NIGERIA: +1

ROMANIA: +1

DRINKIT:

RUSSIA: +17

UAE : +2

Closed stores

DP RUSSIA+CENTRAL ASIA:

Kazan-2

Nakhodka-1

Saratov-4

DP IMF:

Brasov-2

Dubai 1-2

DRINKIT:

Moscow 0-15



ДОДО ПИЦЦА

DODO PIZZA RUSSIA + CENTRAL ASIA



Заказывайте здесь



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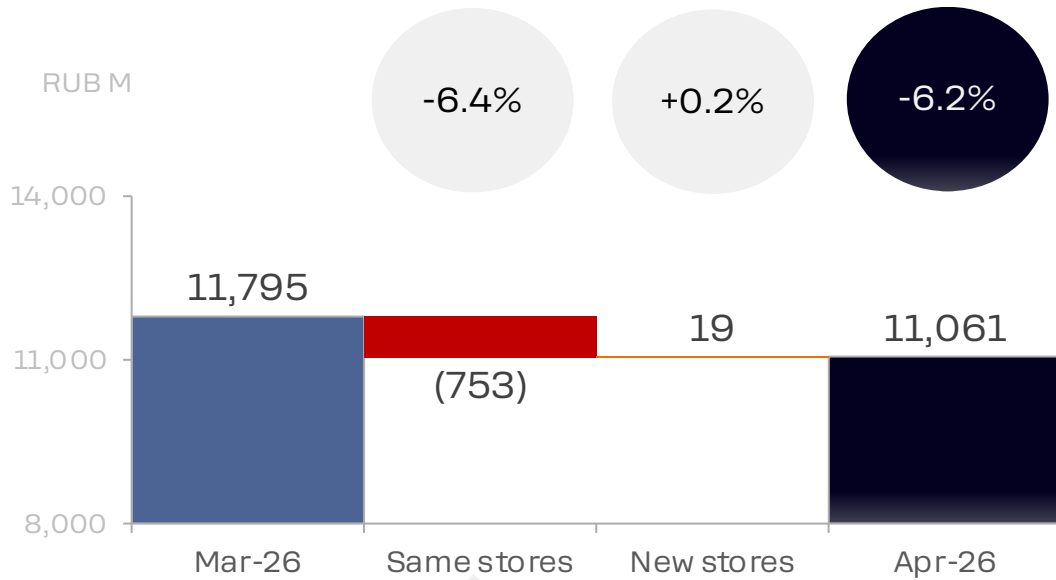
35



DP Russia+Central Asia: Sales Evolution

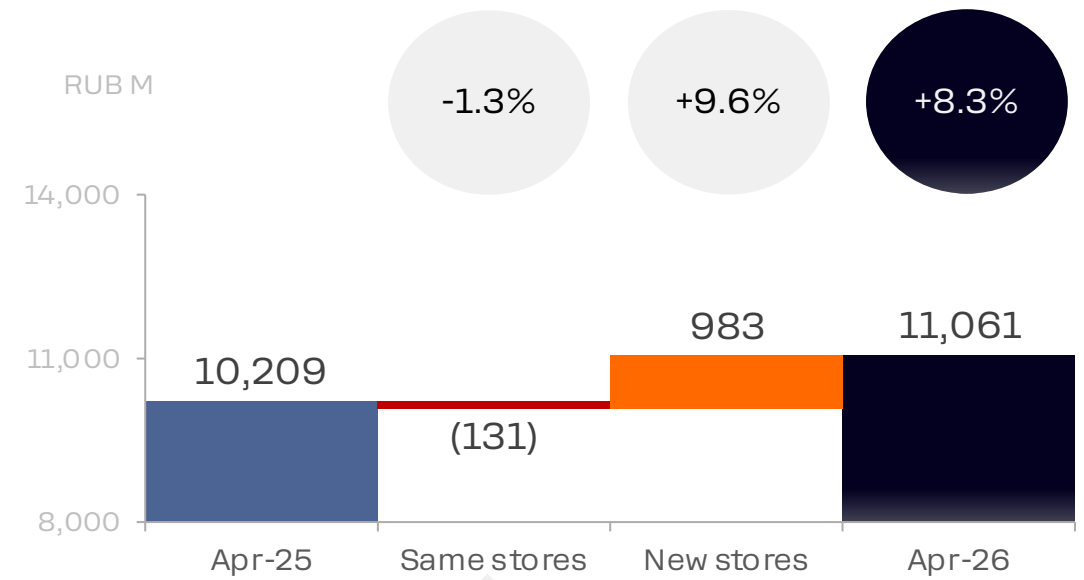
April: MoM -6.2%, YoY +8.3%

Month over Month (MoM)



Traffic	Av. Ticket	Δ MoM
-2.6%	×	-3.9%
= -6.4%		

Year over Year (YoY)



Traffic	Av. Ticket	Δ YoY
-6.3%	×	+5.3%
= -1.3%		

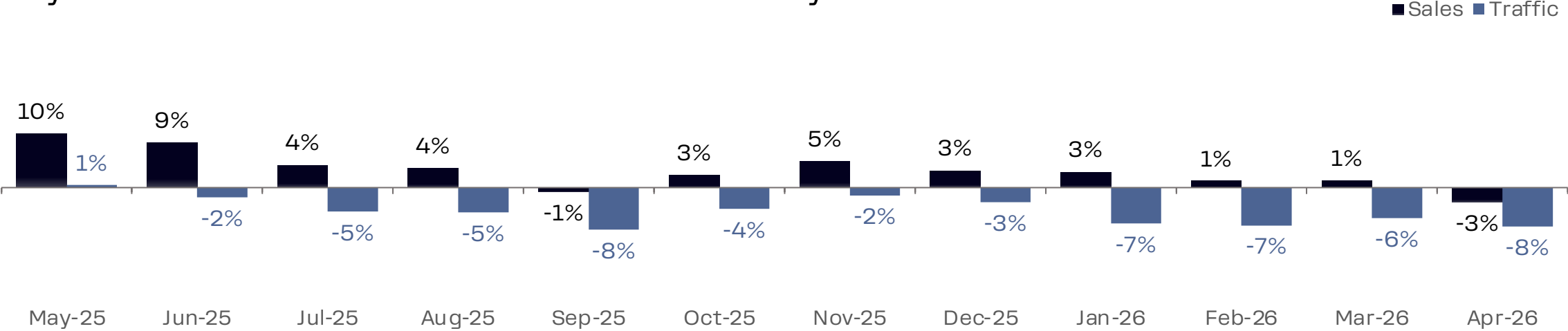
Note: gross sales including VAT where applicable. Traffic stands for order count.
List of countries: Russia, Kazakhstan, Uzbekistan.

DP Russia+Central Asia: Like for Like Sales and Traffic

YoY LFL – Detailed Review of April 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	159	-1.4%	7.6%	4.6%	-1.3%	1.6%	0.1%	-0.1%	6.0%	4.4%
2-3 yrs old	120	-6.1%	1.8%	-1.2%	-8.1%	-4.3%	-6.4%	2.2%	6.4%	5.6%
> 3 yrs old	798	-4.8%	-3.5%	-3.9%	-8.1%	-9.0%	-8.5%	3.6%	6.1%	5.0%

Dynamics of YoY LFL for all stores older than 1 year

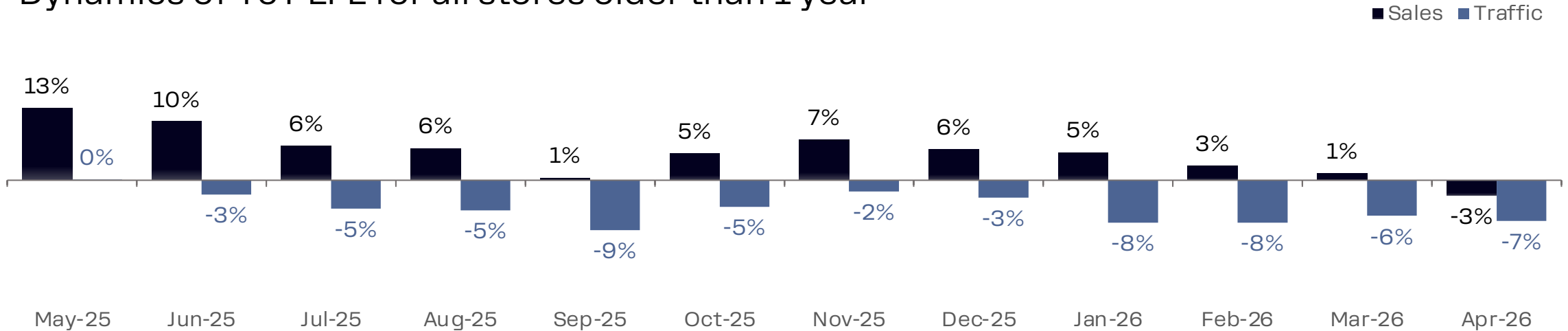


RUSSIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of April 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	138	-1.5%	6.7%	3.9%	-1.2%	1.0%	-0.1%	-0.3%	5.6%	4.0%
2-3 yrs old	100	-5.6%	2.5%	-0.5%	-7.7%	-3.2%	-5.7%	2.3%	5.8%	5.5%
> 3 yrs old	722	-4.5%	-3.4%	-3.8%	-7.9%	-8.6%	-8.2%	3.7%	5.7%	4.9%

Dynamics of YoY LFL for all stores older than 1 year

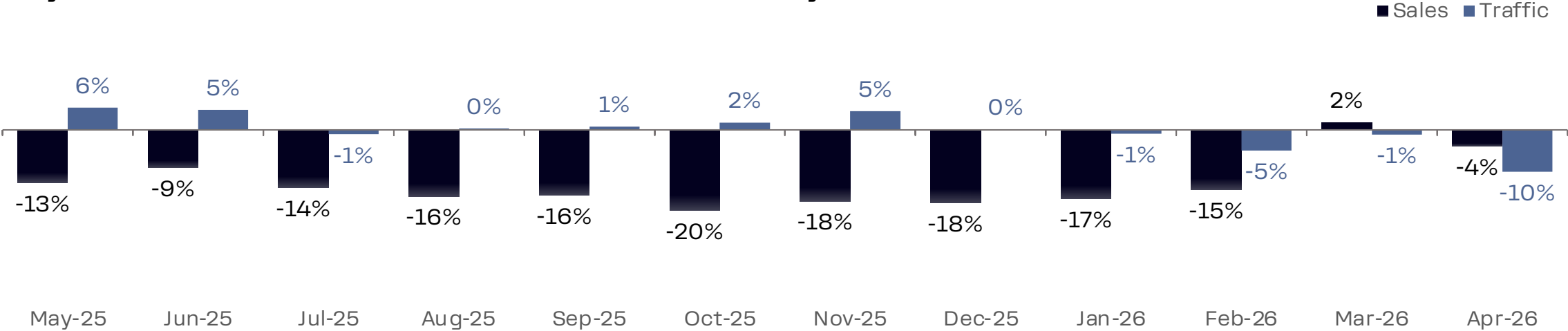


CENTRAL ASIA: Like for Like Sales and Traffic

YoY LFL – Detailed Review of April 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	21	0.0%	19.8%	12.1%	-2.3%	7.2%	2.6%	2.3%	11.7%	9.3%
2-3 yrs old	20	-9.5%	-3.8%	-6.2%	-11.4%	-11.5%	-11.4%	2.1%	8.7%	5.9%
> 3 yrs old	76	-7.3%	-4.7%	-5.9%	-9.9%	-14.1%	-11.8%	2.8%	10.9%	6.7%

Dynamics of YoY LFL for all stores older than 1 year



Note: List of countries: Kazakhstan, Uzbekistan.

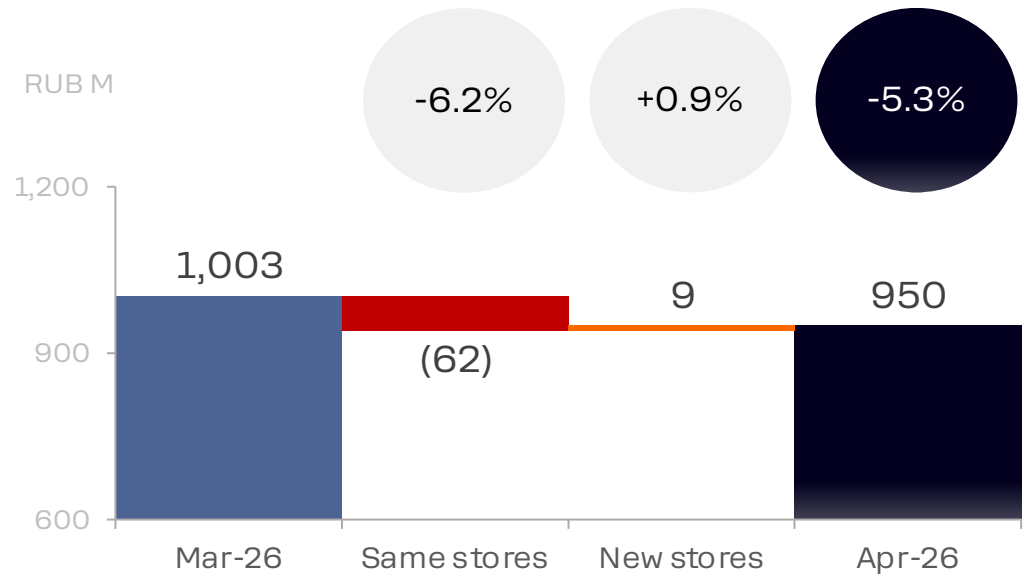
DODO PIZZA IMF



DP IMF: Sales Evolution

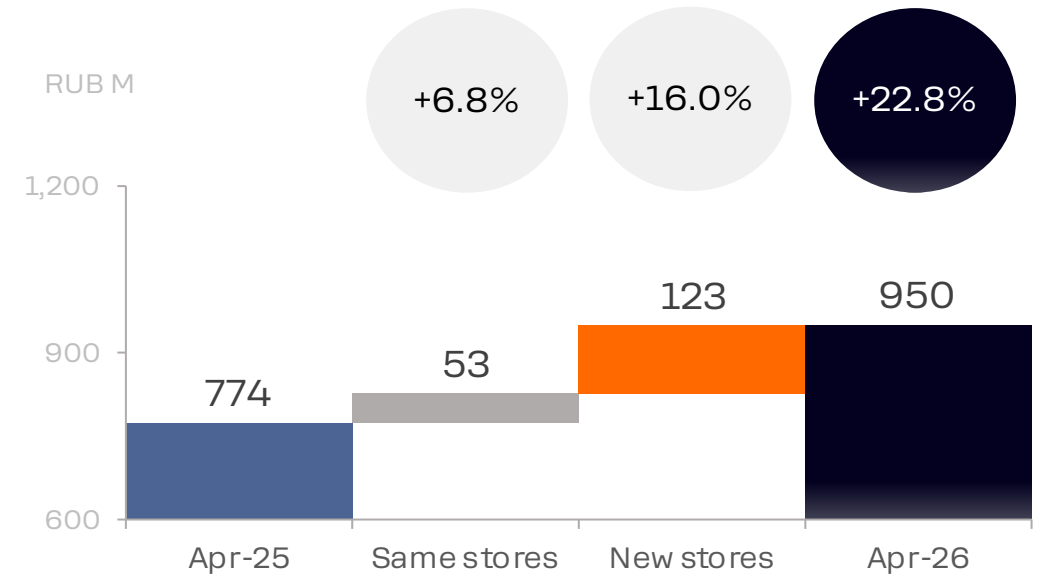
April: MoM -5.3%, YoY +22.8%

Month over Month (MoM)



Traffic Δ MoM: -2.2%
 Av. Ticket: -4.1%
 $-2.2\% \times -4.1\% = -6.2\%$

Year over Year (YoY)



Traffic Δ YoY: -0.5%
 Av. Ticket: +7.4%
 $-0.5\% \times +7.4\% = +6.8\%$

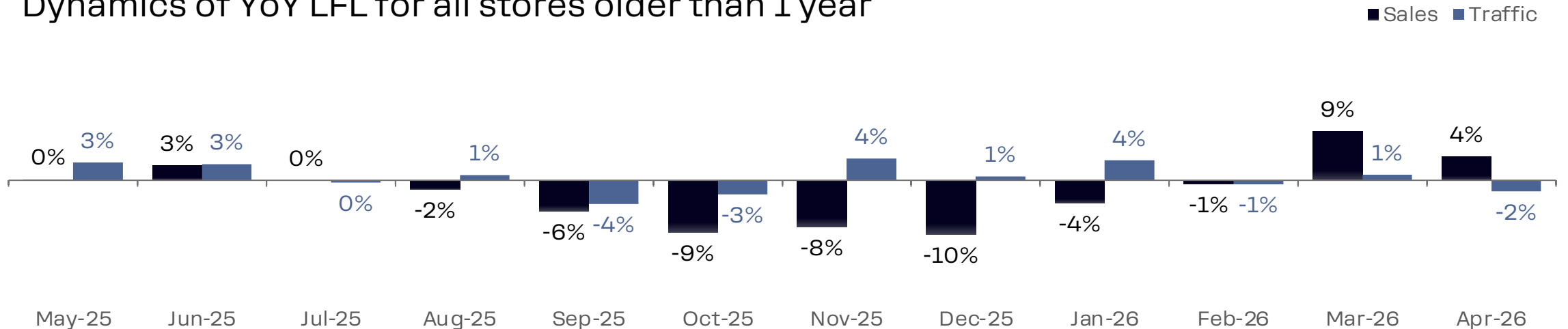
Note: gross sales including VAT where applicable. Traffic stands for order count.
 Converted into RUB from local currencies at weighted average monthly FX rates as per [currencylayer.com](https://www.currencylayer.com).
 List of countries: Armenia, Azerbaijan, Belarus, Bulgaria, Croatia, Cyprus, Estonia, Georgia, Indonesia, Kyrgyzstan, Lithuania, Mongolia, Montenegro, Nigeria, Poland, Qatar, Romania, Serbia, Slovenia, Spain, Tajikistan, Turkiye, UAE.

DP IMF: Like for Like Sales and Traffic

YoY LFL – Detailed Review of April 2026

Store age	Store Count	SALES			TRAFFIC			AVERAGE TICKET		
		In-Store	Delivery	Total	In-Store	Delivery	Total	In-Store	Delivery	Total
1-2 yrs old	39	-1.2%	13.2%	7.4%	-3.9%	14.5%	3.0%	2.8%	-1.1%	4.3%
2-3 yrs old	27	-3.2%	-3.2%	-3.2%	-5.1%	-5.2%	-5.1%	2.0%	2.1%	2.0%
> 3 yrs old	81	-3.9%	10.8%	5.3%	-7.9%	3.2%	-2.8%	4.4%	7.4%	8.3%

Dynamics of YoY LFL for all stores older than 1 year



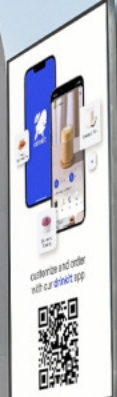
DRINKIT



drinkit



digital coffee shop



drinkit
coffee

ready

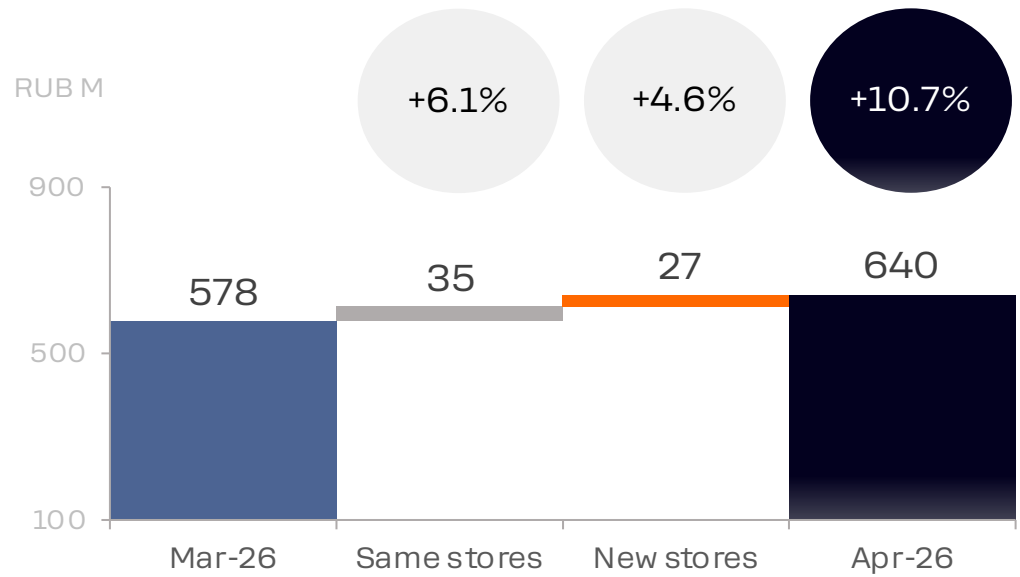
order here



DRINKIT: Sales Evolution

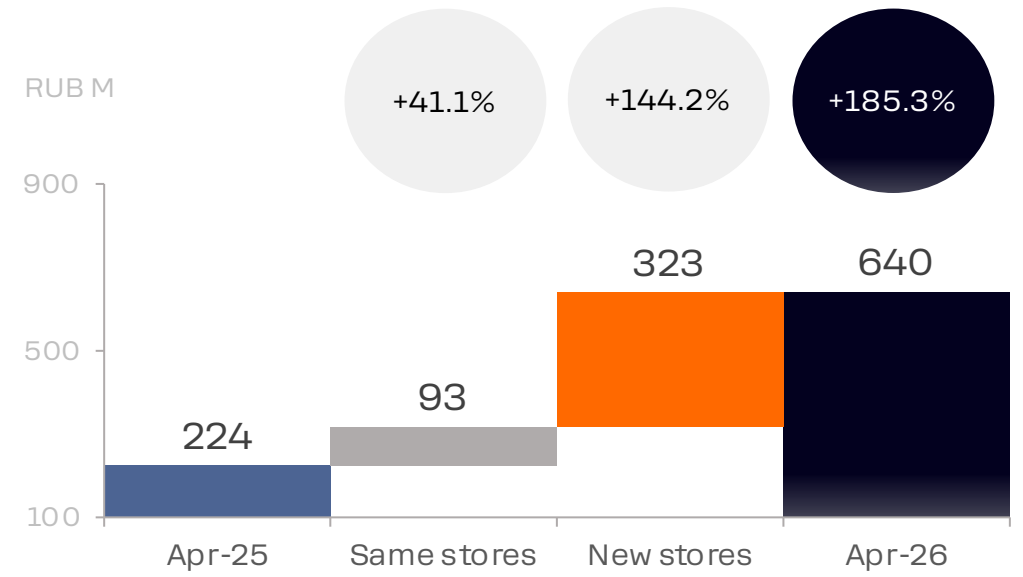
April : MoM +10.7%, YoY +185.3%

Month over Month (MoM)



Traffic \times Av. Ticket $=$ Δ MoM
+6.5% \times **-0.4%** $=$ **+6.1%**

Year over Year (YoY)



Traffic \times Av. Ticket $=$ Δ YoY
+30.3% \times **+8.3%** $=$ **+41.1%**

Note: gross sales including VAT where applicable. Traffic stands for order count.
 List of countries: Azerbaijan, Russia, Kazakhstan, UAE.

DRINKIT: Like for Like Sales and Traffic

YoY LFL – Detailed Review of April 2026

Store age	RUSSIA				UAE				KZ+			
	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales	Store Count	Traffic	Av. ticket	Sales
1-2 yrs old	36	43.5%	6.3%	52.6%	3	2.7%	1.1%	3.9%	7	28.7%	20.6%	55.2%
2-3 yrs old	12	21.3%	5.2%	27.7%	2	13.9%	1.4%	15.5%	6	0.8%	19.1%	20.1%
> 3 yrs old	10	3.2%	7.3%	10.7%	1	-15.3%	-3.7%	-18.4%				

Dynamics of YoY LFL for all stores older than 1 year

